

# Sage Accpac

## Extended Enterprise Suite



### Sage Accpac Version 5.6

As the world of business is constantly evolving, so must your business management software. At Sage, we work to continually improve your experience with Sage Accpac Extended Enterprise Suite and develop new functionality to help you get more out of your solution. We work directly with our extensive customer base (over 45,000 companies and 200,000 users) to ensure our products work the way you do to improve processes and enhance productivity. Over the past year, over 5,000 customers and partners worldwide have been consulted through on-site visits, surveys, interviews, and observational studies in our state-of-the-art usability laboratories. The results of this rigorous research are poured into the product development process to help us design and build better software.

The key enhancements developed in Version 5.6 will help to automate workflow and reduce costs throughout your organization, helping you accomplish more in less time. How you can get your hands on all of the dynamic new features packed into this version? Great news! You are entitled to software upgrades and maintenance updates as part of your Sage Accpac Software Assurance plan. Need to renew your plan? Simply contact us at [softwareassurance.pacific@sage.com](mailto:softwareassurance.pacific@sage.com)

Quickly get all employees up to speed on the improvements in this release through the "What's New" Anytime Learning course specifically for Version 5.6. This online course demonstrates how you can put all of the great new enhancements to work in your business. Best of all, this course is offered at no additional cost to you. Visit [www.sagecustomer.com.au](http://www.sagecustomer.com.au) today

	08-Jan			08-Feb			08-Mar		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance
<b>Revenue</b>	<b>236,506.05</b>	<b>250,000.00</b>	<b>(13,493.95)</b>	<b>257,862.05</b>	<b>200,000.00</b>	<b>(57,862.05)</b>	<b>226,836.00</b>	<b>200,000.00</b>	<b>26,836.00</b>
Sales	236,506.05	250,000.00	(13,493.95)	257,862.05	200,000.00	(57,862.05)	226,836.00	200,000.00	26,836.00
<b>Cost of Sales</b>	<b>127,396.52</b>	<b>100,000.00</b>	<b>2,699.52</b>	<b>215,841.47</b>	<b>100,000.00</b>	<b>(115,841.47)</b>	<b>250,604.32</b>	<b>200,000.00</b>	<b>50,604.32</b>
Cost of Sales	127,396.52	100,000.00	2,699.52	215,841.47	100,000.00	(115,841.47)	250,604.32	200,000.00	50,604.32
Inventory Adjustment	9,922.42	10,000.00	(77.58)	217,530.27	100,000.00	(117,530.27)	224,987.25	200,000.00	24,987.25
	9,269.49	-	(9,269.49)	(7,748.00)	-	(7,748.00)	15,606.97	-	15,606.97
<b>GROSS PROFIT / (LOSS)</b>	<b>109,109.53</b>	<b>150,000.00</b>	<b>(40,890.47)</b>	<b>42,020.58</b>	<b>200,000.00</b>	<b>(157,979.42)</b>	<b>76,231.68</b>	<b>200,000.00</b>	<b>(123,768.32)</b>
<b>Overheads</b>	<b>79,287.72</b>	<b>105,475.00</b>	<b>26,187.28</b>	<b>52,841.00</b>	<b>88,375.00</b>	<b>(35,534.00)</b>	<b>73,651.00</b>	<b>84,000.00</b>	<b>(10,349.00)</b>
Legal Fees	-	2,400.00	2,400.00	-	-	-	-	-	-
Leases	-	400.00	400.00	-	-	-	-	-	-
Salaries and Wages	39,993.32	49,000.00	9,006.68	53,706.00	50,000.00	(3,706.00)	41,471.00	40,000.00	1,471.00
Skills Levies	-	200.00	200.00	429.87	200.00	(229.87)	-	-	-
Employee Training	-	1,200.00	1,200.00	-	-	-	-	-	-
Employee Recruitment	-	5,000.00	5,000.00	-	-	-	-	-	-
Fleet Fuel	9,646.00	10,000.00	354.00	4,823.00	6,000.00	(1,177.00)	9,710.00	10,000.00	(290.00)
Refreshments	49.61	100.00	50.39	-	100.00	100.00	100.00	100.00	-
Repairs and Maintenance	217.57	500.00	282.43	-	-	-	-	-	-
Car Repairs and Maintenance	-	5,000.00	5,000.00	2,747.38	500.00	(2,247.38)	1,709.29	1,000.00	709.29
Car Installments	1,752.82	5,400.00	3,647.18	1,390.22	2,400.00	1,009.78	1,990.22	2,400.00	409.78

### BENEFITS

#### BETTER INSIGHT INTO YOUR BUSINESS

Increase insight into your business to realize your strategic vision! A new business intelligence tool enables you to adapt successfully to changes in today's markets and make better, faster decisions.

#### PROFICIENTLY MANAGE BANK SERVICES

Get a fast and accurate view of your cash position and better insight into cash flow with the improved usability and new functionality in System Manager Bank Services.

#### INCREASE PRODUCTIVITY

Now you have more ways than ever to accommodate your unique procedures and get your job done even more quickly.

#### STREAMLINE OPERATIONS

Boost profitability and cut costs by dynamically linking processes, information, workflows, and communication channels through improved SageCRM integration.

#### BETTER INVENTORY MANAGEMENT

Several enhancements assist you with inventory management—a key area for process improvements used to reduce costs that also result in better service—and greater customer satisfaction.

New reporting tool provides access to Sage Accpac through a familiar Microsoft® Excel® interface.



“Product is well thought out, adds valuable features and performed great!”

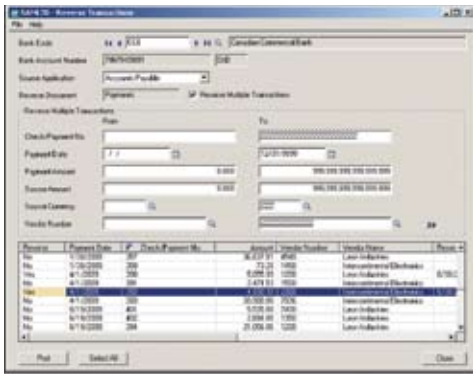
Ed McCarthy

### Better Insight into Your Business

Sage Accpac Intelligence—a new product within the Sage Accpac Extended Enterprise Suite—empowers you to quickly and easily obtain the information you need for operations and strategic planning from your Sage Accpac solution. Effortlessly create reports and analyze data, utilizing the familiar Microsoft Excel application. You can spend more time focusing on information analysis and interpretation and less time pulling the data together. Best of all, Version 5.6 provides you with the Sage Accpac Intelligence application at no additional cost, along with a single user license of the Report Manager.

### Proficiently Manage Bank Services

Version 5.6 empowers you with a more straightforward way to reconcile your accounts and finish month-end in record time. The new user interface simplifies the user experience and allows for greater flexibility and more efficient daily task management. Cash management processes are greatly improved. You can also take advantage of new functionality such as bank security resources for separation of duties, an improved reversal process, and a bank entries posting journal.



● A new Reverse Transactions form lets you reverse both payments and receipts quickly and accurately.

### Streamline Operations

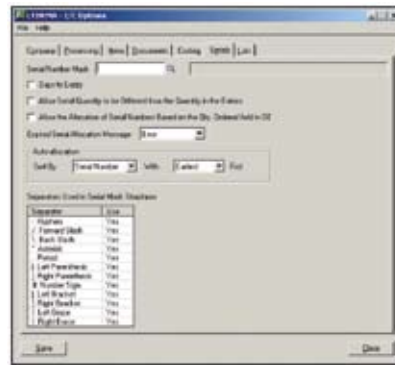
A comprehensive CRM solution enables organizations to guarantee their sales and customer care professionals have access to critical data—regardless of whether or not they have an Internet connection. With Version 5.6, you can view and synchronize SageCRM data on the Solo client when integrated with Sage Accpac. As a result, Offline Synchronization simply makes your field sales, marketing, and service personnel more productive and efficient because they can work anytime, anywhere, irrespective of connectivity. You will also find many new menu items available directly from SageCRM along with other enhancements to this already comprehensive interface.

### Better Inventory Management

You will find many improvements to inventory management, including an optimized Inventory Valuation report, faster access to information, a new Internal Usage form, additional costing and transaction creation options, Item Inquiry and Drilldown functionality, and a new field to track posting dates for transactions. Version 5.6 also takes Serialized Inventory and Lot Tracking to the next level, as this functionality has been completely redesigned to improve workflow and performance and add customer-requested functionality.

### Increase Productivity

Optimized Reporting delivers faster access to critical information, as many of the reports that you utilize on a daily basis have been optimized and refreshed to incorporate many requests from our users. We have added global enhancements to reports that allow you to save parameters easily and quickly export reports into Microsoft Excel. In addition, you will be able to find important accounts receivable information efficiently with the better integrated AR Inquiry tool. Version 5.6 also delivers optimized payroll management, project costing, and the ability to run your software on virtualization platforms for cost-effective performance.



● Improve workflow and performance, and access new functionality with built-in Serialized Inventory and Lot Tracking.

## About Sage Business Solutions

Sage Business Solutions is one of the leading suppliers of business management software and related products and services in Australia and New Zealand. Sage Business Solutions has an extensive suite of world-class CRM and ERP solutions designed to increase productivity, reduce costs and provide competitive advantage for large and small businesses ranging from enterprise with over 500 employees to single office/home office operations.

Sage Business Solutions is a subsidiary of The Sage Group plc, a leading international supplier of accounting and business management software for small to mid-sized businesses around the world. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and the Group now has 6.1 million customers and employs over 13,800 people worldwide.

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